

Satisfied Clients and Successful Hiring Outcomes



Situation

An organization with a strong reputation for internal promotions and long-term employee retention faced ongoing hiring challenges. Each year, natural workforce shifts occurred as employees were promoted, transitioned to new teams, or retired. With a small recruiting team, the organization primarily relied on personal relationships and job posting platforms to find candidates. However, despite a high volume of applicants, they struggled to find qualified candidates to fill roles effectively.

Solution

To address this organization's hiring challenges, EG expanded their reach beyond job postings and personal networks. Through targeted marketing campaigns, active outreach, and thorough screening, we provided 3-5 qualified candidates per role for positions like Financial Manager, Portfolio Analyst, and Tax Accountant. This streamlined their hiring process and helped them secure top talent efficiently.



Results



“Responsive recruiters who listen to what our needs are, have good communication skills, and follow through.”



Saved client weeks of recruiting and interviewing time



97% retention rate among placements



Ranked EG as a 10 Net Promoter Score (NPS)